



Delegation staff outside the Shanghai International Exhibition Centre

# GAS CHINA

25th–28th APRIL 2001

# S H A N G H A I

8th China International Exhibition on Gas, LP Gas, Natural Gas Technology and Equipment

With the introduction of natural gas and the initiation of the "Gas from West to East" project, the energy structure of Shanghai has experienced profound changes.



ELSTER-AMCO booth with the complete product range

Backed by the slogan “Leading manufacturer of Gas Measurement and Control Equipment”, the ELSTER-AMCO Group presented itself as a conglomerate of four strategic business units: Residential, Industrial, Systems and Gas Utilization. This followed on from the recently formed Joint Ventures in China, Qianwei Kromschroeder Meters Co. Ltd and Shanghai ELSTER-AMCO Gas Equipment Co. Ltd.

The products on display were residential meters and regulators from different manufacturers within our group: industrial turbine meters, rotary meters, EK260 volume correctors, AFV regulators, slam-shut and systems capabilities from IGA UK featuring the Series 4 Orpheus connected with Intellect to show the full solution capability of the station concerning leakage control.

Our two Joint Ventures in China, Qianwei Kromschroeder Meters and Shanghai ELSTER-AMCO, also displayed a portfolio of residential BK2.5 meters, prepayment solutions and industrial turbine meters, rotary meters, volume correctors etc.

We welcomed many visitors at our booth including visiting dignitaries from the local city government, repre-

sentatives from a variety of gas companies, distributors and our own VIPs from Germany such as Dr. Gerhard Eschenroeder, Managing Director of Ruhrgas Industries.

It was also an opportunity for our VIPs to meet our customers, dine with them and discuss the various gas project developments in the coming months and years. In conjunction with the show, we also organized a half-day seminar to promote our range of ELSTER-AMCO group products. These presentations were given by the various product managers and well-attended by 100 participants from key gas companies all over China.

We would like to thank the product managers from Elster, Kromschroeder, Jeavons, IGA and our Asia staff from Beijing, Shanghai and Singapore for their teamwork and contributions to the success of the exhibition.

Without doubt, we have certainly projected ourselves as a leading manufacturer of gas measurement and control equipment and have proved that we have a major market share and influence in Asia.

**FROM PHILIP LAM, ELSTER AG SINGAPORE**

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*VIPs at the booth*

