

## WORLD GAS CONFERENCE IN TOKYO

# Worldwide Experts for Local Needs

The world of gas came together in Japan for the World Gas Conference. By holding this event in Asia, more precisely in Tokyo, the organisers could more easily address the world markets with the highest growth potential, e.g. China. True to our philosophy of trying to adapt our products and services to the local markets of the world, the slogan for the ELSTER-AMCO stand at the Tokyo fair was 'Worldwide Experts for Local Needs'.



The products displayed at the fair represented a cross section of our complete product range and were ample proof of the competitiveness and general high performance of the group. This, of course, also includes our network of production and sales organisations in all major markets throughout the world. It is this very global presence that gives us the necessary overview and the ability to identify and satisfy the needs in the individual local markets.

The event, which took place in June, was, however, overshadowed by the SARS crisis, which prevented potential visitors, especially from China and Hong Kong but also from many other countries, from travelling to Tokyo. With this difficult situation in mind, it is pleasing to say that the overall interest in the fair was nonetheless highly satisfactory.

We would like to thank all of those who visited our stand and would be delighted to welcome you once again and to discuss ELSTER's new developments at the next World Gas Conference in Amsterdam in 2006.

Goodbye Tokyo – see you all in Amsterdam  
さよなら – tot ziens in Amsterdam

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