

AMERICAN METER AND AMCO AUTOMATED SYSTEMS

On the Road

Two of this year's exhibitions, the AMRA Show (Automated Meter Reading Association) and the ASGMT (American School of Gas Measurement Technology), are two of the larger shows for the gas utility industry, both held in September, in the U.S.

With more than 80 companies displaying products and services at the exhibition, attendees were able to get first-hand knowledge about all major metering, billing and data-management offerings. Technologies on display included systems that use public and private communications networks, sub-metering devices, Internet-based software and an array of supporting products and services from vendors around the world. AMCO Automated Systems displayed to the world their latest achievements with the TRACE VRT mobile AMR system. The system cannot only be used with gas meters, but also with water meters. A system for electric meters will be available in 2004.

The ASGMT exhibition is held every year in Houston, Texas. Customers from the surrounding local area, and some from farther reaching areas, came out to see the latest and greatest in the natural gas industry. This school is the largest gas measurement school in the United States devoted to natural gas measurement, pressure regulation, flow control, and other measurement related areas. The School is structured to focus on seven main subject groups:

- ▶ Fundamental Measurement
- ▶ Distribution
- ▶ Transmission
- ▶ Gas Quality
- ▶ General and Advanced Measurement
- ▶ Office procedures and accounting
- ▶ Hands-on training

American Meter Company exhibited at this year's show, as in years past, displaying the broad product portfolio in measurement, regulation and services. One of AMCO's Technical Managers gave several classes on the basics of both turbine meters and regulators. These classes are usually held for people new to the industry who are involved in various aspects of metering and regulation, from purchasing to field engineers. It is the purpose of the School, the sponsoring associations, and the operating and manufacturing compa-

nies within the petroleum and natural gas industry, to provide instruction on technical subjects for people in the industry. In this way, proper facility design, installation, operation, and maintenance of measurement and regulation equipment, and the handling of natural gas, is presented and studied.



Bob Bennett (AMCO) Teaches Hands-On Class

Accurate and useful information is also developed and published for the benefit of the industry and the general public.

Attendance at both shows was down compared to previous years' exhibitions, but that was to be expected with a currently shaky U.S. economy and travel expenses being cut from budgets across all industries. However, quality sales leads and important customer meetings made for successful shows for both AMCO Automated Systems and American Meter Company.

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GAS EXPO Shanghai 2004

From 31st March 2004 to 2nd April 2004, the whole of the Chinese gas industry will once again come together for the "GAS EXPO 2004".

We at ELSTER-AMCO would also like to take this opportunity to present our range of products and services and to discuss the day-to-day issues relating to gas with our valuable customers.

Throughout the whole duration of the fair, our stand will be home to our specialists from our various affiliates, who will gladly make themselves available to the visitors.

For further information, please visit the GAS EXPO web site at www.gasexposh.com

We look forward to seeing you at our booth A62 in the Shanghai International Exhibition Centre, INTEX.

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