

Focus on your needs

If we look back at the last few months, we find it was an extremely eventful period in which we were able to meet a considerable amount of challenges. Highlights such as the West-East Pipeline Project (WEPP) in China kept us busy in 2003. A general trend towards complete solutions as opposed to individual components is unmistakable and ELSTER will of course address this issue.

In the coming months, we will focus even more on our individual customers' needs and the projects in hand, no matter whether it is a question of supplying individual components or complete solutions.

In order to master day-to-day challenges, we are continuing to work intensively on innovative products. For example, we will revolutionize the quality of meter reading for the domestic customer by introducing the 'CHECKER' system in our diaphragm meters. The topic of 'real meter readings' instead of accumulated pulses with the aid of the ENCODER will continue to occupy our thoughts. 'Fly by' remote meter reading, an extension to our existing TRACE system, will open up new areas of application.

Alongside the obvious new developments, we will also be keeping an eye on our traditional products. For example, the new flow-optimized generation of the turbine meter will be introduced using the latest production technology, which will enable us to increase the quality of the metering.

New communication protocols such as DLMS and MODBUS will help to extend the range of applications for our electronic volume correctors. Of course, we will further improve the gas analyzer technology as well as our Flow Computers in order to meet additional customer requirements.

In this issue of PROFILES we are already starting to report on our new products but the year is still young. So, you can rest assured you will hear even more in the issues to come.



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