

## 8TH GAS INFORMATION EXCHANGE IN SINGAPORE

## GASEX 2004

Founded more than a decade ago, GASEX is an association of gas industries from 15 member economies in the Western Asia Pacific Region. Singapore played host for the first time in 2004 and the exhibition was officially opened by Dr Vivian Balakrishnan (Singapore), Minister of State for Trade & Industry and National Development, on 31 May.

With the title 'Convergence and Connectivity' this exhibition highlighted the possible synergy effects of managing electricity and gas grids simultaneously on a national / regional level.



Connectivity is manifested in the cross-border gas grids (Trans-ASEAN gas grid) that bridge the natural gas resources to the load centers in ASEAN and Northern Asia.

ELSTER-AMCO participated in this GASEX 2004 with the aim of introducing our customers to our Automated Meter Reading (AMR) capabilities. Our display of automated reading for residential purposes (EuroTRACE System) was very much welcomed by Dr Vivian Balakrishnan. During his visit to our booth he was impressed with our efforts and confirmed that this is what we should be aiming for in the near future.

The EuroTRACE system consists of radio modules, data concentrators and ELSTER application software. This system has generated a lot of interest among the gas utility companies such as Singapore Power Gas and City Gas. Our agents from Sri Lanka and Vietnam also brought along

their customers and they were very impressed with the EuroTRACE system.

Also on display was our mock MPRS with the AMR system. Real-time meter readings were transmitted from the meter to a work station directly via GSM modem. Discussions were held with our current customers like Singapore Power Gas and Thailand PTT NGD. They already have our MPRS and are very keen to add the AMR system to the existing system.

Major customers like Singapore Power Gas, Thailand PTT NGD, Vietnam DIC Group, Malaysia Petronas Gas, Gas Malaysia (and the list goes on) remained at our booth throughout the three days and numerous discussions were held. Our agents

from Malaysia, Thailand, Singapore and other neighbouring countries were also present to give us their full support as well as to introduce their customers to our wide range of products. With all the hard work that our team put in, we are proud to say that we managed to create a great deal of interest among the visitors to our booth.



From l.t.r.: James Kwan, Chief Operating Office of HKCG, Philip Lam (ELSTER-AMCO China), K.C. Tan (ELSTER-AMCO Singapore)

Held every two years, the next GASEX conference and exhibition will be held in Beijing / China in September 2006.

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