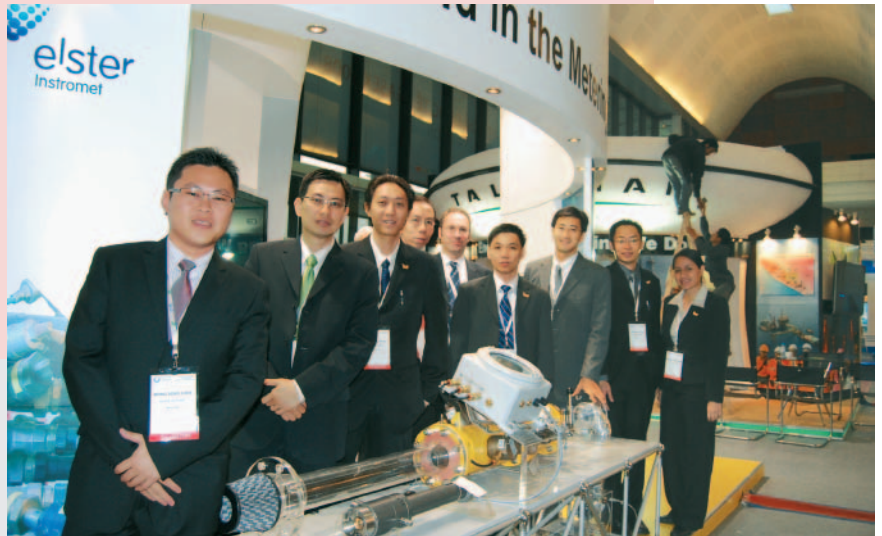


GASEX 2008

Total solution concept

Elster-Instromet participated with a total solution concept for gas metering at the GASEX 2008 Conference & Exhibition in Hanoi from 12 - 15 November 2008.

There were well over 40 exhibitors and many of them were major utilities and gas companies in the region. To name a few, customers such as Petro-Vietnam, PTT, Petronas, Talisman and Pertamina were present. Many of the conference participants visited our stand throughout the three-day event and this generated quite a number of good sales leads and interesting discussions. During this show, clients were able to get a first hand understanding of Elster-Instromet's capabilities from downstream all the way to upstream! A wide range of products was displayed to support this strategy ranging from the humble but reliable diaphragm meter to our complex system hook-ups such as Q.Sonic, FC 2000 and EnCal 3000.



Through this show, we were able to engage the efforts of our existing and new customers in order to further reinforce our "total solution" for gas metering capabilities. Furthermore, Dr. Harald Dornauf presented a technical paper on SM-RI-2, automatic lubrication and diagnostic tools for turbine meters. About 60 people attended this presentation and it was well received. Many participants showed interest, especially in the capacity of the SM-RI-2 turbine meter and the diagnostic tool.

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