

# Elster Group on hand, as Turkey learns to manage a growing natural gas industry:

## Turkey profits from technical training expertise

Elster-Instromet and Elsel (JV company of Elster-Instromet in Turkey) organised an extensive Technical Training Seminar from 20 to 22 October 2008 in Istanbul, Turkey.

Technical managers and engineers came together from 15 different gas distribution companies from all across Turkey, including IGDAS, IZGAZ, ESGAZ, AKSA, ZORLU and ENERGAZ. The representatives of BOTAS (Turkish public natural gas transmission company), engineers from the biggest gas station building companies in the country and the experts of the industrial zones who were dealing with gas distribution and sales were also present during the meetings.

The use of natural gas began in October 1988 in Ankara, the capital of Turkey, where Elster and its JV partner Elsel have hitherto managed to obtain a leading

position in the market. In addition to the larger cities in Turkey, such as Istanbul, Ankara, Bursa, Izmit and Kayseri, all over Turkey 48 further cities have been switched over to natural gas in the last 5 years.

Today natural gas is used extensively across the country, both in the residential and industrial sectors, there is a number of active gas distribution companies and most customers use Elster products. The main reasons for customers preferring Elster products are the high product quality of the entire range and the very efficient and fast customer-friendly service provided throughout the country.

Over the course of the three days, the engineers became more familiar with Elster products and with the latest trends in gas technology. At the end of the meeting a survey was carried out among the participants, the results of which showed the training seminar to have been very successful and satisfactory.

Due to the high interest and the requirements received from customers, it was decided to repeat the training next year and to provide more engineers in gas distribution companies with Elster products and technology.

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